

PROPOSAL 1

A Monohull - Bavaria 32 Cruiser - Bareboat
 2011 | 9.99 meters | 4 pers. | 2 cabin(s) | 1
 bath. | 1 head(s) |
 starting from:Phuket (16/02/2013, noon)
 arriving in: Phuket (26/02/2013, noon)

Boat damage deposit: 3 000,00 EUR

Gross price	3 900,00 EUR
Long term discount	-195,00 EUR
Total incl. discounts / surcharge	3 705,00 EUR
Total	3 705,00 EUR

**PROPOSAL 2**

A Monohull - Bavaria 33 Cruiser - Bareboat
 2007 | 10.6 meters | 4 pers. | 2 cabin(s) | 1
 bath. | 1 head(s) |
 starting from:Phuket (16/02/2013, noon)
 arriving in: Phuket (26/02/2013, noon)

Boat damage deposit: 3 000,00 EUR

Gross price	3 800,00 EUR
Long term discount	-190,00 EUR
Total incl. discounts / surcharge	3 610,00 EUR
Total	3 610,00 EUR

**PROPOSAL 3**

A Monohull - Bavaria 34 Cruiser - Bareboat
 2008 | 10.71 meters | 4 pers. | 2 cabin(s) | 1
 bath. | 1 head(s) |
 starting from:Phuket (16/02/2013, noon)
 arriving in: Phuket (26/02/2013, noon)

Boat damage deposit: 3 000,00 EUR

Gross price	4 200,00 EUR
Long term discount	-210,00 EUR
Total incl. discounts / surcharge	3 990,00 EUR
Total	3 990,00 EUR

**PROPOSAL 4**

A Monohull - Bavaria 38 Cruiser - Bareboat
 2008 | 11.72 meters | 6 pers. | 3 cabin(s) | 2
 bath. | 1 head(s) |
 starting from:Phuket (16/02/2013, noon)
 arriving in: Phuket (26/02/2013, noon)

Boat damage deposit: 3 000,00 EUR

Gross price	4 800,00 EUR
Long term discount	-240,00 EUR
Total incl. discounts / surcharge	4 560,00 EUR
Total	4 560,00 EUR

**PROPOSAL 5**

A Monohull - Sun Odyssey 40 - Bareboat
 2001 | 12.16 meters | 6 pers. | 3 cabin(s) | 2
 bath. | 2 head(s) |
 starting from:Phuket (16/02/2013, noon)
 arriving in: Phuket (26/02/2013, noon)

Boat damage deposit: 3 000,00 EUR

Gross price	4 000,00 EUR
Long term discount	-200,00 EUR
Total incl. discounts / surcharge	3 800,00 EUR
Total	3 800,00 EUR



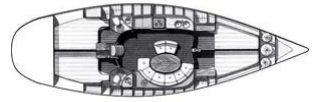


PROPOSAL 6

A Monohull - First 45F5 - Bareboat
 2006 | 13.9 meters | 6 pers. | 3 cabin(s) | 2
 bath. | 2 head(s) |
 starting from:Phuket (16/02/2013, noon)
 arriving in: Phuket (26/02/2013, noon)

Boat damage deposit: 3 000,00 EUR

Gross price	4 500,00 EUR
Long term discount	-225,00 EUR
Total incl. discounts / surcharge	4 275,00 EUR
Total	4 275,00 EUR



PROPOSAL 7

A Monohull - Bavaria 45 Cruiser - Bareboat
 2011 | 14.27 meters | 8 pers. | 4 cabin(s) | 3
 bath. | 3 head(s) |
 starting from:Phuket (16/02/2013, noon)
 arriving in: Phuket (26/02/2013, noon)

Boat damage deposit: 3 000,00 EUR

Gross price	7 200,00 EUR
Long term discount	-360,00 EUR
Total incl. discounts / surcharge	6 840,00 EUR
Total	6 840,00 EUR



PROPOSAL 8

A Monohull - Bavaria 50 Cruiser - Bareboat
 2008 | 15.4 meters | 10 pers. | 3 cabin(s) | 3
 bath. | 3 head(s) |
 starting from:Phuket (16/02/2013, noon)
 arriving in: Phuket (26/02/2013, noon)

Boat damage deposit: 3 000,00 EUR

Gross price	7 200,00 EUR
Long term discount	-360,00 EUR
Total incl. discounts / surcharge	6 840,00 EUR
Total	6 840,00 EUR



PROPOSAL 9

A Monohull - Cyclades 50.5 - Bareboat
 2007 | 15.65 meters | 10 pers. | 4 cabin(s) | 3
 bath. | 3 head(s) |
 starting from:Phuket (16/02/2013, noon)
 arriving in: Phuket (26/02/2013, noon)

Boat damage deposit: 3 000,00 EUR

Gross price	7 200,00 EUR
Long term discount	-360,00 EUR
Total incl. discounts / surcharge	6 840,00 EUR
Total	6 840,00 EUR



PROPOSAL 10

A Catamaran - Fontaine Pajot - Bareboat
2012 | 10.98 meters | 6 pers. | 3 cabin(s) | 1
bath. | 0 head(s) |
starting from:Phuket (16/02/2013, noon)
arriving in: Phuket (26/02/2013, noon)

Boat damage deposit: 3 000,00 EUR

Gross price	6 900,00 EUR
Long term discount	-345,00 EUR
Total incl. discounts / surcharge	6 555,00 EUR
Total	6 555,00 EUR



PROPOSAL 11

A Catamaran - Lagoon 380 - Bareboat
2011 | 11.55 meters | 10 pers. | 4 cabin(s) | 2
bath. | 2 head(s) |
starting from:Phuket (16/02/2013, noon)
arriving in: Phuket (26/02/2013, noon)

Boat damage deposit: 3 000,00 EUR

Gross price	7 900,00 EUR
Long term discount	-395,00 EUR
Total incl. discounts / surcharge	7 505,00 EUR
Total	7 505,00 EUR



PROPOSAL 12

A Catamaran - Seawind 1160 - Bareboat
2007 | 11.6 meters | 8 pers. | 4 cabin(s) | 2
bath. | 2 head(s) |
starting from:Phuket (16/02/2013, noon)
arriving in: Phuket (26/02/2013, noon)

Boat damage deposit: 3 000,00 EUR

Gross price	7 300,00 EUR
Long term discount	-365,00 EUR
Total incl. discounts / surcharge	6 935,00 EUR
Total	6 935,00 EUR



PROPOSAL 13

A Catamaran - Lagoon 450 - Bareboat
2012 | 13.96 meters | 8 pers. | 3 cabin(s) | 3
bath. | 3 head(s) |
starting from:Phuket (16/02/2013, noon)
arriving in: Phuket (26/02/2013, noon)

Boat damage deposit: 4 000,00 EUR

Gross price	12 000,00 EUR
Long term discount	-600,00 EUR
Total incl. discounts / surcharge	11 400,00 EUR
Total	11 400,00 EUR



Discounts and pricing may change and cannot be guaranteed until your charter is confirmed.

CHARTER RATES INCLUDE:

Full water tanks, tender & outboard engine, safety equipment, navigation equipment, cruising guidebook, bimini-top, linen, bedding & towels, galley & domestic equipment, cooking gas, first-aid & tool kit, snorkeling equipment, cleaning of yacht. All local taxes & VAT are included.

SECURITY DEPOSIT Taken in Cash or credit card (VISA/MasterCard) on arrival at the base

Upon confirming your choice we'll put the boat on hold for 7 days and e-mail you the charter contract with details of payments by telegraphic transfer. A deposit of 25% is required to book the yacht of your choice.

LOCATION Our yachts are moored in Yacht Haven Marina, NE Phuket, just 15 minutes from Phuket International Airport, not to be confused with the Boat Lagoon Marina Elite office.

When you arrive at the base you will receive a full briefing on the boats equipment and area. Charts, tide tables and a cruising guide book with excellent details on the best anchorages and shore based activities will be provided.

ELITE Yachting GENERAL BOOKING and CHARTER CONDITIONS:

Reservation: A reservation is only final after the receipt of the signed charter contract and a 25% deposit.

Deposit: A 25% deposit is due upon receipt of invoice/contract.

2nd installment: A second payment of 25% is due 3 months prior to charter.

Balance: The balance of 50% is due no later than 40 days prior to charter.

Cancellation policy: More than 12 weeks before the charter date we retain the 25% deposit, between 12 and 8 weeks 50% of the total charter fee, between 8 and 4 weeks 80% and within 4 weeks of the charter date we retain 100% of the total charter fee.

Qualifications of skipper: Previous experience on yachts of about similar size for 3 years or more.

The availability of yachts above can alter daily and is subject to change without notice until a yacht is reserved by the booking procedure.